Exciting Career Opportunity!

We are currently seeking to recruit a Consumer Financing Manager:

The successful candidate will be responsible for the following duties and responsibilities:

- Spearheading the product to ensure existence and expansion.
- Ensuring extended customer base with quality portfolio.
- Ensure adequate income which is justifiable with portfolio size.
- Supervision of Consumer Financing Officers in all branches including review of performance as recommended by Branch Managers.
- Manage and give strategic direction to Consumer Financing Officers to enhance their performance.
- Review of product performance on monthly basis and taking proper action toward any negativities.
- Advise Business development team on ways to improve the product for growth.
- Review of procedures and advice the Management on any technical change if required.
- Ensure that all the necessary controls are in place to address the risks encountered in pre and post granting of financing facilities to customers.
- Supporting the BMFC with all necessary techniques required in processing of financing facilities.
- Conduct training to stakeholders.

Key Competency Requirements:

- Strong knowledge of banking industry, banking products and services.
- Understanding of regulations that govern financing.
- Excellent interpersonal and communication skills.
- Customer oriented mindset.
- Negotiation Skills.
- Results driven.
- Leadership and Management skills.

Qualifications and Experience required:

- Bachelor's degree in Business Administration, Commerce or any other field related to the industry.
- 5 years of relevant work experience.

Reporting line: Head of Retail Banking

Deadline for submission of application is Tuesday, 1st July 2025.

All applications (include application letter, Resume, academic and professional certificates) should be done through email: sarah.amin@amanabank.co.tz and ally.ally@amanabank.co.tz

Only shortlisted candidates will be contacted.

