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BI ANALYST – INSIGHTS & ANALYTICS

Bachelor's Degree in information systems, Computer Engineering or related field preferred.

3+ Years of experience in data Analytics

CORE RESPONSIBILITIES

- Work closely with teams to understand, gather and document user/business requirements and technical specifications.
- Review ongoing and proposed projects/solutions to identify opportunities for re-use and process improvement.
- Integrate data effectively and efficiently, ensuring high degree of data accuracy
- Design, build and deploy BI solutions for the business teams
- Develop, maintain and manage advanced reporting, analytics, dashboards and other power BI solutions
- Document data analysis, data validation, data mapping/design by producing ad hoc reports and complex data queries
- Troubleshooting issues reported by users, support problem resolution, consult and advise in solution design and tuning.

COMPETENCES

- Excellent problem-solving, analytical and communication skills
- Excellent understanding of programming in T-SQL, python, R, java scripts etc.
- Solid knowledge on DBMS both relational and non-relational (SQL server, oracle DB, open-source DBs are highly recommended.
- Data ware housing architecture and implementations e.g. ETL solutions
- Understanding on Big data and data engineering

*"We are committed to equal employment opportunities and unbiased treatment of all individuals in all employment practices". Only shortlisted applicants will be contacted". **Female candidates are encouraged to apply!***

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BUSINESS SOLUTIONS ARCHITECT.

Mixx By Yas

Bachelor degree in Computer Science, Information Technology, Software Engineering or related fields.

A minimum of 3 years of relevant working experience with a strong software engineering background.

CORE RESPONSIBILITIES

- Collaborate with stakeholders to understand business requirements and translate them into technical solutions.
- Design end-to-end business solutions, considering software applications, integrations, data models, and user experience.
- Develop detailed solution architectures, workflows, and technical specifications.
- Apply deep knowledge of software engineering principles and practices to design robust and scalable solutions.
- Evaluate existing software applications and infrastructure to identify opportunities for improvement and innovation.
- Provide technical guidance to development teams, ensuring alignment with architectural standards.
- Develop project plans, manage timelines, and ensure successful delivery of projects within scope, budget, and schedule constraints.
- Collaborate with project managers to track progress and address issues in real-time.
- Create comprehensive solution documentation, including architectural diagrams, technical specifications, and integration guidelines.

CORE COMPETENCIES

- Solid understanding of software development methodologies, technologies, and best practices.
- Proficiency in programming languages (Python, Java, rust) and software development frameworks.
- Excellent problem-solving skills and the ability to think critically and strategically.
- Strong communication, presentation, and interpersonal skills.

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CHANNEL SPECIALIST, RETAIL AGENTS.

Bachelor degree in Business Administration, Marketing, Finance or related fields.
MBA is an added advantage.

A minimum of 3 years of relevant work experience, preferably in the telecommunications industry.

CORE RESPONSIBILITIES

- Establish and maintain effective communications and awareness initiatives targeted at retail agents.
- Proactively drive Key Performance Indicators (KPIs) within the retail agent (RA) channel, overseeing their progress through continuous monitoring and evaluation.
- Strategize and execute capillarity management to ensure optimal coverage and presence of retail agents in targeted areas.
- Spearhead the segmentation of retail agents to tailor strategies and support based on specific needs and characteristics.
- Lead channel activations by setting and achieving KPIs to enhance engagement and performance.
- Advocate for and manage rewards and incentives within the retail agents' channel to foster motivation and loyalty.
- Ensure adherence to retail agents management processes and compliance standards, actively addressing any deviations or issues.
- Resolve queries and provide support to retail agents, addressing their concerns and inquiries promptly and effectively.
- Orchestrate channel promotion activities and campaigns to drive visibility, sales, and engagement.

CORE COMPETENCIES

- Proficiency in the Microsoft Office Suite, including Microsoft Word, Excel, PowerPoint.
- Strong analytical skills and a knack for problem-solving.
- Proven leadership skills and the ability to effectively lead a team.

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REVENUE ASSURANCE ANALYST.

Bachelor degree in Computer Science, Engineering or other ICT related fields.

A minimum of 3 years of relevant working experience. Profiency in Excel, SQL, Python and data analysis tools.

CORE RESPONSIBILITIES

- To improve business intelligence through query development and data analysis.
- Understand products, services and different integrations within the ecosystem.
- Prepare and present findings, monthly revenue assurance reports, trends, dashboards and key metrics to different stakeholders.
- Conduct end to end process reviews to identify inefficiencies in current processes and recommend improvements in existing controls to enhance revenue accuracy and reduce losses.
- Undertake product assurance and conduct margin analysis to establish profitability over time.
- Implement and maintain comprehensive documentation of revenue assurance procedures and controls.
- Put in place alarms for tracking and monitoring abnormal activities and ensure proper actions are taken to correct and prevent future fraud/leakages from happening.
- Verification and monitoring of different products and services to ensure correct charging.
- Assure correctness of revenue reports, commissions, and regulatory reports.
- Execution of Revenue Assurance Internal controls timely and accurately, ensure all issues are resolved on time.

CORE COMPETENCIES

- Strong analytical skills with the ability to interpret complex data.
- Knowledge of the Mobile Money Business, financial systems, billing systems, and revenue recognition principles.

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NEW VACANCY

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HEAD OF PRODUCTS DEVELOPMENT AND INNOVATIONS.

Bachelor degree in Computer Science, Information Technology, Engineering or any related fields.

A minimum of 8 years of work experience in mobile financial services, products development or technical.

CORE RESPONSIBILITIES

- Develop, implement and drive Mixx by Yas products development, innovations, strategies and roadmaps.
- Lead the products development team in creating innovative products.
- Conduct market research to identify customer needs and market opportunities.
- Collaborate with cross-functional teams to ensure product alignment with business objectives.
- Manage project timelines, budgets, and resources.
- Ensure products meet quality standards and regulatory requirements.
- Monitor and analyze products performance and customer feedback.
- Continuously assess emerging technologies/innovations in the fintech landscape and capture key insights on industry trends and customer intelligence to put Mixx by Yas on an international competitive landscape.
- Communicate product development progress and updates to senior management.
- Identify and mitigate risks associated with product development.
- Review manual processes and recommend feasible enhancements to achieve automation and simplicity.

CORE COMPETENCIES

- Leadership abilities in leading cross functional teams.
- Understanding of software development methodologies, processes, Tools and Technology stack.
- Exposure to global trends in Fintech.

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REGIONAL AND INTERNATIONAL WHOLESALE ACCOUNT MANAGER.

Bachelor Degree in Marketing, Business Administration or related field.

5 years experience in account acquisition/management where 3 are in a wholesale role.

CORE RESPONSIBILITIES

- Achieve set growth rates from Wholesale accounts in line with the organizational objectives ensuring growth of the regional & international portfolio.
- Identify key trends and utilize consultative skills to close sales for assigned partner accounts. Ensure companies are onboarded as per the company policy and contractual obligations.
- Develop, implement, and control account development plans to maximize new and repeat sales from the accounts.
- Identify & attend workshops and conferences targeting regional & international wholesale opportunities.
- To achieve agreed retention targets within an existing corporate sector account portfolio and ensure all contracts are renewed.
- To be the central point of contact for all accounts under your portfolio and coordinate customer communication within the organization for timely resolution.
- Highlight credit risks and advice management accordingly and timely.

CORE COMPETENCIES

- Knowledge of Telecom/ISP business sales and respective technologies.
- Proficiency with the MS Office Suite including Microsoft Word, Excel, and Power Point.
- Expert in selling B2B Products / wholesale products.
- Ability to engage in effective and persuasive negotiations.
- Strong stakeholder management and ability to work collaboratively across teams.

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