

WE ARE

Job Title: Sales Force Executive

Company: Jubilee Health Insurance Company of Tanzania

Location: Dar Es Salaam

About the Role:We are seeking highly motivated and results-oriented individuals to join our dynamic sales team as Sales Force Executives. In this role, you will be responsible for:

- Developing and maintaining strong relationships with potential clients
 Promoting and selling a comprehensive range of health insurance products
 Conducting needs assessments and providing personalized solutions
- Achieving and exceeding sales targets
 Providing excellent customer service.

- Qualifications:
 Proven experience in sales, preferably in the insurance or financial services industry.
 Excellent communication, interpersonal, and presentation skills.
 Strong negotiation and closing skills.
 Ability to work independently and as part of a team.
 Results-oriented with a strong drive to succeed.

- Excellent customer service orientation.
 Proficiency in Microsoft Office Suite.

To Apply: Please submit your resume to -valentino.mkenda@jubileetanzania.co.tz

Application Deadline: 31-01-2025



