



We have a seat for you



Position
Relationship
Officer

Location
Mwanza Branch

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Job Title: Relationship Officer

Education: Bachelor degree in Finance, Business Administration, Economics or relevant field

Experience: Previous experience in retail banking, consumer lending or financial services

Job Responsibilities

- Strong knowledge of credit products, loan application processes and credit risks evaluations
- Excellent communication and customer service skills
- Strong attention to details, analytical thinking and decision-making ability
- Sales and Customer Relationship Management
- Negotiation, problem solving and conflict resolution
- Proficiency in banking software and MS Office
- Customer acquisition and Relationship Management
- Cross-Selling Banking Products

Send CV and Cover letter to the below email.

Deadline: **31st December 2024**

Education: **recruitment@mkombozibank.co.tz**

NB: Only shortlisted candidates will be contacted given the volume of applications



We have a seat for you



Position
Relationship
Manager

Location
Mwanza Branch

Swipe to read more





Job Title: Relationship Manager

Education: Bachelor degree in Finance, Business Administration, Economics or relevant field (masters' degree or professional certificates are a plus)

Experience: 3 – 5+ years of experience in relationship management and or, banking

Job Responsibilities

- Proven track record in managing high-value customers delivering personalized financial advice and meeting sales and business development targets
- Risk Management and Compliance
- Strong understanding of banking products, services and financial markets
- Collaboration and Cross-Departmental Coordination
- Relationship Management
- Customer-focused with strong problem-solving and conflict resolution abilities

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