

NEW VACANCY

Let's grow together, become our



DEVICE SALES CHANNEL MANAGER

(Woman or man)



Bachelor's Degree in Business Administration, Marketing or related field preferred



5+ years experience in a similar or related role demonstrating outstanding analytical capabilities



CORE RESPONSIBILITIES

- Drive device sales through various channels and identify new opportunities and monitor performance, implement corrective actions, and report to senior management.
- Build and maintain strong relationships with channel partners, resolving issues and ensuring alignment with objectives.
- Identify trends and opportunities for improvement through regular analysis.

CORE COMPETENCIES

- Proven track record of achieving sales targets and driving growth.
- Sales and Marketing Acumen
- Excellent communication, negotiation, and relationship management skills.
- Strong analytical and problem-solving abilities.

"We are committed to equal employment opportunities and unbiased treatment of all individuals in all employment practices".

Only shortlisted applicants will be contacted.

The application process will close on September 27th, 2024.

APPLY HERE