



JOB TITLE: Senior Cargo Agent- Dar Es Salaam, Tanzania

Tanzania - TZ Location Dar Es Salaam - DAR, Tanzania - TZ

Category Cargo & Airport Operations

Job Id 207916

Closing Date: 11-03-2024

We are now recruiting for the role of Senior Cargo Agent, based in Dar Es Salaam, Tanzania.

You will provide assistance in generating maximum cargo sales in order to meet or exceed the set revenue/tonnage target for stations and to provide customer service in sales and operational areas, liaising with GHA at stations and HDQ.

As a Senior Cargo Agent you will:

- Assist to generate maximum cargo sales to meet /exceed annual set revenue/tonnage targets by visiting cargo agents, telesales and by promotional activities
- Assist customers/clients with all information related to booking/forwarding/delivery, liaising with local Ground Handling Agents and with Head Office Cargo department to ensure a satisfactory service provided by QR

- Distribute QR promotional items, circulars, memos and announcements to the agents/freight forwarders to provide information on QR products & service.
- Arrange and deliver necessary cargo stationeries, forms and labels to GHA and appointed sales agents to have smooth handling and comply with regulations
- Maintain close coordination between QR Space Control and customers by ensuring their shipments are transferred, delivered on time and maximum priority is given to shipments.
- Prepare the Monthly Marketing Report for sales achieved at stations and hand over to the responsible person so as to capture information and to monitor the set sales/revenue target for the year.
- Co-ordinate with customers/Cargo Claims Supervisor at Head Office and forward all necessary claim documents, handle discrepancies at stations and administrative issues related to stations.
- Performing other department duties related to his/her position as directed by the Head of the Department.

Be part of an extraordinary story

Your skills. Your imagination. Your ambition. Here, there are no boundaries to your potential and the impact you can make. You'll find infinite opportunities to grow and work on the biggest, most rewarding challenges that will build your skills and experience. You have the chance to be a part of our future, and build the life you want while being part of an international community.

Our best is here and still to come. To us, impossible is only a challenge. Join us as we dare to achieve what's never been done before.

Together, everything is possible

Qualifications

About You

The successful candidate will have the following qualifications:

- High School Qualification with minimum 4 years of job-related experience OR
- Vocational/Diploma or Associate Degree or equivalent (Type of Diploma Based on role) with minimum 3 years of job-related experience
- Computer literacy and good Communication Skills.
- Knowledge of IATA/TACT Regulations Preferred

- Knowledge of cargo sales will be an added advantage.

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