



1. JOB TITLE: **Officer : Agency Banking Technical support**

Locations: Head Office NBC

Time type: Full time

Job requisition id : R-15931584

NBC is the oldest serving bank in Tanzania with over five decades of experience. We offer a range of retail, business, corporate and investment banking, wealth management products and services.

Job Summary

Overall Job Purpose.

1. Manage the POS movement and Revenue collection upfront
2. Manage Wakala Lead Generation through GPS tracking system
3. Oversee Agency banking Suspense accounts , commission , reconciliation
4. Manage Agents Stationary including POS distribution and Bill board to agents
5. Ensure effective & efficiency management day-to-day Agent activities, eg Floats, Account opening, card activation etc.
6. Overseeing processes in recruitment, training and supervision of all agents attached to the branch network

Job Description

Accountability: Team Leadership Sales and Service -Time split 60%

- Monitoring of agency activities /transactions and ensure that complaints / queries are resolved within SLA
- Lead channel migration to drive agent transactions by developing value add services to be conducted on POS,.
- Support to develop tailor made cash management solutions on the agency platforms to meet individual corporate entity needs
- Support & analyze market dynamics and intelligence, changes and competition to make the agent business ahead of the competition with relevant solutions.
- Monitor availability and reliability of the systems for seamless agent transactions. Escalate downtime issues to support teams promptly
- Promote brand visibility through marketing and communication
- Manage agent compensation structure to ensure agent banking commission are paid on time.

Accountability: Compliance, Governance and Controls time split – 20%

- Update risk assessment reports on agency operations.
- Ensure adherence to policies and procedures on provision of services through agents.
- Appraisal of agents to establish their potential based on KYC procedures, financial ability, business prospects, personality, social standing in the community and other criteria as shall be established from time to time.
- Training of agents and bank staff
- Ensuring that agents comply with BOT prudential guidelines as well as contractual obligations with the bank.
- Liaise with the COO areas on any major processing issues directly linked with the product design or the channels through which the products are distributed.

Accountability: Business Continuity 10%

- Manage POS device readiness and distribution to Agent
- Address all POS issues which impact POS operations while within end user resolutions (not requiring IT attentions)

- Manage POS Application updates issues wherever we have new releases and monitor the behavior of POS
- Make sure that ALL POS has latest APK release within 14 Days after new release issued
- Perform User Acceptance Test and live proving on all new releases

Contribute to team and self-development 10%

- Day-to-day coaching and co-ordination of staff/ Agents to ensure delivery objectives of POS
- Build strong relationships with the Branch network & Supplier of POS to ensure working together to realizing value from the agents linked to them
- Share knowledge and experiences with network staff of all functions
- Provide cover for other team members when required to.
- Agree annual performance objectives with the line manager.
- Pursue continued improvement in personal development by participating in development program and training.

Qualifications

Bachelor`s Degrees and Advanced Diplomas, Experience in a similar environment

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2. JOB TITLE: Credit Analyst

Locations: Head Office NBC

Time type: Full time

Job requisition id: R-15936990

NBC is the oldest serving bank in Tanzania with over five decades of experience. We offer a range of retail, business, corporate and investment banking, wealth management products and services.

Job Summary

To analyse the risks associated with new lending, structuring and derivative proposals with the intention of facilitating new business.

Job Description

Risk Management: To conduct quality credit risk assessments and reviews, Proactively manage credit risks associated with clients, Develop data driven strategies, facilitate the credit sanctioning process to ensure responsible risk decisions | Data and Systems Management: To produce and analyse relevant management information and insights management | Governance: Ensure the bank's credit, philosophy and all relevant legislation is adhered to | Customer Management: Investigate and resolve all escalated customer complaints

Qualifications

Bachelor's Degree - Business, Commerce and Management Studies, Credit Risk (Meets some of the requirements and would need further development), Digital familiarity (Meets some of the requirements and would need further development), Experience in a similar environment, Openness to change (Meets some of the requirements and would need further development), Reasoning (Meets all of the requirements)

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DEADLINE: 07th October 2022