



## 1. JOB TITLE: **Information Security Specialist**

Dar es salaam

End date to apply: 04/07/2022

### **JOB PURPOSE**

The Information Security Specialist is responsible for design, dimension, acquire, implement, develop and certify information security tools to be used in the company. This position also is responsible for evaluation, review and certify security process, vulnerabilities and risks in all developments for platforms and systems in the company, including the compliance and verification of the security policies and controls for governance.

### **WE LEAD AND CONTRIBUTE**

By connecting, by owning, by delivering, by change and by vision. We live our values of trust, Passion, simplicity, integrity and innovation.

### **CORE RESPONSIBILITIES**

- Review the configuration of systems and platforms; implement any modifications needed for assuring compliance with policies, standards and best practices, such as ISO 17799, 27001/2, CobiT and ITIL.
- Apply the enterprise information security and risk management program to ensure the integrity, confidentiality and availability of information owned, controlled or processed by the organization.

- Researches, evaluates and recommends information-security-related hardware and software, including developing business cases for security investments.
- Works with other departments and members of the information security team to identify, select and implement technical IS controls.
- Collaborates on critical IT projects to ensure that security issues are addressed throughout the project life cycle.
- Design and execute implementation of security tools including networks and delivery them to production.
- Document systems security and emergency measures policies, procedures, and tests.
- Manage security incidents and events to protect corporate and customer assets.
- Define and implement specific controls for assuring integrity and security of the information and services.
- IS Risk Analysis
- Coordinate information security and risk management projects with staff from the IT organization and Business Unit teams.
- Advises security administrators on normal and exception-based processing of security authorization requests.
- Develops a common set of security tools. Defines operational parameters for their use, and conducts reviews of tool output.
- Defines testing criteria for systems and applications.
- Plan vulnerability-scanning and penetration-testing and design risk treatment plan
- Researches and assesses new cyber threats and security alerts, and recommends remedial actions
- Participate and support for Security Assessment and Awareness programs.
- Information Security network and system management.

## **QUALIFICATION AND EXPERIENCE**

- Bachelor Degree in Information Technology / Computer Science / Technical Areas or other Technology-related field with a master

degree in finance or business administration or equivalent experience.

- Professional certification, such as a CCNA, CISSP, CISM, CISA, ISO27001 or other information security credentials is preferred.
- At least 3 years of experience in a combination of Information Security, networking or IT jobs, preferably in telecommunication companies, banking, high technology companies or auditing firms in similar positions.

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## **2. JOB TITLE: Business Development & Partnership Manager**

Dar es salaam

End date to apply: 04/07/2022

### **JOB PURPOSE:**

Business Development & Partnerships Manager is responsible for spear heading initiatives that will enable the Tigo Business unit to leverage on our core organizational strengths to deliver product and services that outpace the average enterprise industry growth.

This also requires assessing any organizational gaps/weaknesses and using internal resources to come up with solutions that improve the unit's capabilities and ensure Tigo Business remains competitive in the market. The lead is expected to support other units to identify external resources e.g. partnerships that will improve the Tigo Business overall capabilities.

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### **CORE RESPONSIBILITIES:**

Your responsibilities include:

## **Analytics and insights Gathering**

- Work with the business intelligence (BI) teams, Tigo Business teams, other departments and develop meaningful insights on the business performance deriving key actions to ensure capabilities are leveraged.
- Track and report key marketing insights or developing trends.

## **Strategy and planning**

- Support the unit on developing organization growth strategy.
- Support the enforcement of strategies.

## **Business development Framework**

- Work with other units to develop a Tigo Business development framework.
- Ensure the framework aligns/includes the Tigo business unit partnership framework.
- Support the implementation of the BD / Partnership framework

## **Business case development**

- Support the development of business cases for key initiatives that will impart revenue growth.
- Work with other stakeholders to get buy in for the business cases.
- Post investment analysis and reporting on business cases

## **Project Management**

- Identify key projects/initiatives that will transform/improve Tigo business capabilities across all functions.
- Lead the planning and implementation of key BD initiatives across the organization. **Partnership relationship management**
- Support engagements with key partners
- Lead weekly, monthly, quarterly or Annual partnership sessions as part of the governance.

## **Reporting**

- Produce weekly, Monthly, Quarterly and annual reports in order to show visibility/performance of the Business Development function across the Tigo Business unit.
- Any other reports as required by management

## **QUALIFICATION AND EXPERIENCE**

- 5+ years products / marketing/ commercial experience in Telecom sector.
- Past experience in mobile and/or fixed marketing / sales / service proposition development / management (including Pricing)
- University degree in technology / economics / marketing / business administration or related areas.
- Excellent writing, reading and presentation skills in English language.
- Corporate level of proficiency in MS Office Suite including Microsoft Word, Excel, Power Point, Project and Visio.
- Solid acumen of Financial KPIs and analytical KPIs.
- MBA is a plus.

## **MINIMUM EXPERIENCE & ESSENTIAL KNOWLEDGE**

- Understand the Tanzanian telecommunication market, with emphasis on B2B
- Strong communication skills. Must be capable of dealing with the Operator CxOS and OG top management.
- Rely on experience and judgement to plan and accomplish goals.
- High level of professionalism.
- Possess a strong understanding of marketing tools, sales and marketing plan, proposition plan and development of operating plan.

**[APPLY HERE](#)**