

RedGold Dar Es Salaam Branch

POSITION: SALES PERSON

JOB POSITION OVERVIEW

It is a market field task with the product in the vehicle. It might involve handling cash, cheques and banking slips from customers. There will be a monthly goal to achieve in a particular territory. Person will be reporting to Zonal Manager.

JOB REQUIREMENTS

Diploma in sales/Marketing/Business Administration or related field

Preferred Five years experience in selling fast moving consume goods

Driving skills for 3.5 tonne vehicle is an added advantage

JOB RESPONSIBILITIES

- 1. Visit retail and wholesale accounts both existing and new for product cleaning and display.
- 2. Present existing product and new products to the customers for order generation.
- 3.Do promotional programs as planned and assigned to management.
- 4.Do merchandising for existing outlets and new shops to create awareness and visibility.
- 5.To sale all SKU's of the company to retailers and wholesalers.
- 6.To participate in trade shows/Table shows as directed by management.
- 7.To communicate with Zonal Manager regarding market competition and sales issues on daily basis.
- 8.To achieve daily, weekly and monthly target.

HOW TO APPLY

To apply for this job email your details to hijjarajabu@redgold.co.tz

The deadline for submitting the application is 30th June 2022.